

EPSON®
EXCEED YOUR VISION

Epson Finance Solutions

- Our solutions are tailor made for you, making owning, maintaining and updating Epson products financially sustainable
- Rentals
- Lease Agreements
- Cost Per Copy Plans
- Buy Back Programs

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UNLIMITED FINANCIAL HORIZONS



Epson – Providing Total Solutions!

In partnership with Sasfin, Epson provides unique financial packages to suit your needs, making it simple, economical and more viable for businesses to implement sustainable workflow solutions.

Deals can be financed from as little as R15 000 and a streamlined decision making process cuts down application turnaround time.

The payment packages available are:

RENTAL

Rental is an alternative to traditional financing options, whereby there is a predictable periodic payment in return for the use of the latest most up-to-date technology with the least capital outlay.

Benefits:

- Rental will not impact your working capital thereby freeing cash reserves for investment and growth expenditure.
- Cash outflows are minimised and predictable.
- As a rental is considered an operational expense it may be tax deductible.
- V.A.T. is not payable upfront therefore V.A.T. is paid on a monthly basis with each rental payment.
- This package allows for regular upgrades through replacement, as well as additions to existing equipment, enabling your business to reap the full benefit of any technological advancement.
- There is no limitation as to when equipment may be upgraded.
- As equipment depreciates, there is an associated additional “cost” involved. With a rental agreement the equipment is not owned and as such there is no depreciation cost involved.
- As the equipment is not owned there is no need to note it on the asset register which translates to an accounting cost saving.
- At the end of the rental period the equipment may be returned to us and as such there is no disposal cost or obsolete equipment.

LEASE

A lease agreement is very similar to rental, with the main difference being an opportunity to purchase and own the equipment at the end of the lease period.

The Copy Plan

Most suppliers charge a copy charge rate (i.e. cents per copy/print) for each copy or print done on the machine. This charge generally covers the cost of toner, parts, drums and general preventative maintenance; it however does not usually include the cost of paper or staples. The copy charge is billed according to the results of periodic meter readings. This charge can be financed over the term of the rental agreement. This is financed by establishing a Copy Plan Agreement.

THE BUY BACK PROGRAM – applies to Rental or Leasing packages

At the end of the rental or lease period, an audit is undertaken to measure customer needs. The opportunity then exists to “buy back” the old equipment and furnish the customer with new updated technology based on current needs. The changeover is seamless and the all round benefits to the customer makes this a very attractive solution.

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